## Message Text

## CONFIDENTIAL

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INFO OCT-01 ISO-00 EB-08 STR-05 COME-00 L-03 PRS-01 CIAE-00 INR-07 NSAE-00 INRE-00 SS-15 SSO-00 /052 W

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O 251655Z NOV 77 FM AMEMBASSY MOSCOW TO SECSTATE WASHDC IMMEDIATE 4934

CONFIDENTIAL MOSCOW 17148

EO 11652: GDS

TAGS: EWWT EEWT UR

SUBJECT: MARINE CARGO INSURANCE

REF: STATE 281129

1. EMBOFF SPOKE MORNING NOVEMBER 25 WITH MEL'NIKOV OF MFT, CONVEYED BROAD OUTLINE OF PITCH PROPOSED PARA 7 REFTEL, AND ASKED MEL'NIKOV TO ARRANGE CALL ON IVANOV BY E/C COUNSELOR ASAP. MEL'NIKOV RESPONDED THAT, SINCE AMERICAN INSTITUTE OF MARINE UNDERWRITERS (AIMU) HAD NOW MADE ITS COMPLAINT THROUGH FORMAL CHANNELS, EMBASSY SHOULD PURSUE IVANOV MEETING FORMALLY THROUGH MFT PROTOCOL. MFT HAS NOT YET PROVIDED US WITH TIME FOR MEETING BUT WILL ADVISE US AT OOB NOVEMBER 28.

2. PARA 5 REFTEL INDICATES WE HAVE ALREADY TOLD SOVIETS WE THINK BLACKWELL/IVANOV MEETING IS BEST WAY TO RESOLVE ISSUES. DURING TALKS WITH E/C COUNSELOR IN LOS ANGLESE ON THIS ISSUE IVANOV WAS WILLING TO MEET BLACKWELL IN LONDON BUT OFFERED NO DATE. WE BELIEVE WE SHOULD BE IN POSITION TO SUGGEST AT LEAST ONE AND POSSIBLY SEVERAL DATES FOR SUCH A MEETING AND WOULD LIKE TO BE IN POSITION TO DO SO IF WE CAN MEET WITH IVANOV ON NOVEMBER 28.

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3. IF IVANOV IS UNAVAILABLE NOVEMBER 28, WE CAN TRY ZINOV'YEV OR MEL'NIKOV, BUT THEY WOULD NOT BE ABLE TO MAKE DECISION ON HIS BEHALF. TOON

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	Margaret P. Grafeld	Declassified/Released	US Department of State	EO Systematic Review	22 May 2009
INN					

## Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a **Current Classification: UNCLASSIFIED** 

Concepts: MARINE CARGO, CARGO, INSURANCE, MARINE INSURANCE

Control Number: n/a

Copy: SINGLE Sent Date: 25-Nov-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am

Decaption Note: Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 22 May 2009 Disposition Event:

Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MOSCOW17148
Document Source: CORE
Document Unique ID: 00

**Document Unique ID: 00** Drafter: n/a

Enclosure: n/a Executive Order: GS Errors: N/A

**Expiration:** Film Number: D770446-0052 Format: TEL From: MOSCOW

Handling Restrictions: n/a

Image Path: ISecure: 1

Legacy Key: link1977/newtext/t19771119/aaaaaqdb.tel

Line Count: 59 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM

Message ID: a00fb911-c288-dd11-92da-001cc4696bcc

Office: ACTION EUR

Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a Previous Classification: CONFIDENTIAL Previous Handling Restrictions: n/a Reference: 77 STĂTE 281129

Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags: Review Date: 15-Mar-2005 12:00:00 am

Review Event:

Review Exemptions: n/a **Review Media Identifier:** Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 452465 Secure: OPEN Status: NATIVE

Subject: MARINE CARGO INSURANCE

TAGS: EWWT, EEWT, UR

To: STATE Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS\_Docs/a00fb911-c288-dd11-92da-001cc4696bcc

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